



Agency Mangement

PIA Nebraska Iowa Webinar Event

Nebraska/Iowa (PIA) Webinar Event, WB

Apr 15-16, 2025 CT | Webinar

Topics	Date	Time	Speaker
Join Webinar	Apr 15, 2025	07:45 AM-08:00 AM	
Strategic Planning	Apr 15, 2025	08:00 AM-12:15 PM	Brian Bartosh LUTCF Top O' Michigan Insurance Solutions, Alpena, MI
Lunch - on your own	Apr 15, 2025	12:15 PM-01:15 PM	
Agency Talent Management	Apr 15, 2025	01:15 PM-05:15 PM	Brian Bartosh LUTCF Top O' Michigan Insurance Solutions, Alpena, MI
Exam Briefing	Apr 15, 2025	05:15 PM-05:30 PM	
Join Webinar	Apr 16, 2025	07:45 AM-08:00 AM	
Managing Agency Client Retention and Acquisition	Apr 16, 2025	08:00 AM-10:00 AM	Lori Rummelt CIC, CPIA, CIE LaPorte Consulting, LLC, Shelbyville, MI

Topics	Date	Time	Speaker
Managing Agency Technology Utilization	Apr 16, 2025	10:00 AM-12:00 PM	Lori Rummelt CIC, CPIA, CIE LaPorte Consulting, LLC, Shelbyville, MI
Lunch - on your own	Apr 16, 2025	12:00 PM-01:00 PM	
Managing Agency Technology Utilization (Continued)	Apr 16, 2025	01:00 PM-02:00 PM	Lori Rummelt CIC, CPIA, CIE LaPorte Consulting, LLC, Shelbyville, MI
Ethical Responsibility	Apr 16, 2025	02:00 PM-05:00 PM	Lori Rummelt CIC, CPIA, CIE LaPorte Consulting, LLC, Shelbyville, MI

Educational Consultant:

Jerry Kennedy, CIC

Kennedy Training and Consulting, Electric City, WA

Online Exam Window:

April 21 - April 24, 2025

All final exams require you to have a proctor, a disinterested third-party, to monitor your exam through its entirety. More testing information and instructions can be found at www.riskeducation.org/proctor-monitor-rules (<https://www.riskeducation.org/proctor-monitor-rules/>).

What Time Does This Start For Me?

Pacific

Mountain

Central

Eastern

5:45 AM

6:45 AM

7:45 AM

8:45 AM