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# A CAPITALCONVENTIONSEPTEMBER 27-28, 2022LINCOLN, NE

# CAPITAL IDEAS: A MEETING OF THE MINDS

## Schedule of Events:

# Sept. 27 - Tuesday

11:00 AM - Golf Outing at NuMark Golf
Course - 4944 S. 89th St in Lincoln
5:00 PM - Cocktails & Social Hour
6:00 PM - Awards, Dinner and Keynote

#### by Chris Paradiso

- Data & Social Media
- How to Attract New Business with Technology
- Technology: Tools, Tips and Trends
- Retention is the Foundation of Every Agency

# Sept. 28 - Wednesday:

**9:00 AM** - "Errors, Omissions and Ethics- It <u>IS</u> Personal" - Approved in NE/IA for 3 Ethics CE & Utica Loss Control Discount

#### by Jennifer Walker

12:00 Noon - Informative Member Panel Discussion on PIA Benefits with a Box Lunch by Madeline Stern Convention Events at:

### Courtyard by Marriott - Haymarket

808 R Street Lincoln, NE 68508

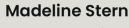
# **Our Speakers:**

Christopher Paradiso Agency Owner, Publisher of Be the Last Agent Standing, and Insurance Geek/Speaker Stafford Springs, CT



#### Jennifer Walker

JD, CIC, CRM, CPCU, AIC, AIM, ALCM, ARM Walker Risk Consulting Clive, IA

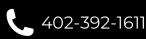


PIA National Director of Marketing Alexandria, VA











education@pianeia.com

## FULL CONVENTION & GOLF REGISTRATION: \$150 – Members and \$195 – Non-Members

#### **Includes Golf and all Convention Activities**

GOLF OUTING at NuMark Golf Course		Convention at Courtyard by Marriott	
(formerly known as HiMark Golf Course)		Book your Hotel room at special PIA rate of \$132.00 by	
Date: Tuesday, September 27, 2022		calling hotel directly at (402) 904-4800	
Time: 11:00 AM - Shotgun Start		Sept. 27: 5:00 PM - Cocktail/Social Hour	
4-person Scramble		6:00 PM - Awards/Dinner/Keynote by	
Lunch Provided		Chris Paradiso – Agency Owner/Insurance Speaker "Data, Technology, Retention & Social Media"	
Mulligans available for purchase at golf course.		Sept. 28: 9:00 AM – "Errors, Omissions, and Ethics -	
Funds raised go towards our PIA Scholarship.		It <u>IS</u> Personal" by Jennifer Walker	
No Foursome? No Problem! Sign up as a single		(Approved for 3 Ethics CE in NE & IA and Utica Loss Control	
		Discount w/Proper Agency Members in Attendance.) 12:00 Noon – Informative Member Panel	
player, or with a partner. We will do the rest!		Discussion on PIA Benefits and Box Lunch with Madeline Stern	
Golf: \$70/Members or \$90/Non-Members Includes green		Convention: \$80/Members or \$105/Non-Members	
fees, cart, lunch, prizes & 2 drink tickets		Courtyard by Marriott – Downtown	
NuMark Golf Course		808 R Street Lincoln, NE 68508 (402) 904-4800	
4944 South 89 <sup>th</sup> Street			
Lincoln, NE 68526			
(402) 488-7888			
NAME			
ADDRESS			
COMPANY/AGENCY			
CITY/STATE/ZIP			
PHONE		EMAIL	
Group of Four for Golf:	I		
1.		2.	
3.		4.	
Payment Information: Pay	ment is due upon registration. Cancella	tion fees will ap	pply within 14 days of the event.
Amount Enclosed:		Check #:	
Card Number:			
Exp. Date:			
Signature:			
Register Online: www.PIANEIA.com			
Mail to: PIA of NE/IA			
11932 Arbor Street, Suite 100 Omaha, NE 68144			
Phone: (402) 392-1611			

Questions: education@pianeia.com