



**Certified Insurance Counselor**

Feb. 20-21, 2024 Commercial Property Institute Des Moines, IA & Online
March 19-20, 2024 Commercial Casualty Institute Omaha, NE & Online
April 16-17, 2024 Personal Lines Institute Online
May 14-15, 2024 Ruble Graduate Seminar Omaha, NE & Online
June 13-14, 2024 Commercial Multiline Institute Des Moines, IA & Online
July 16-17, 2024 Agency Management Institute Online
Aug. 13-14, 2024 Commercial Property Institute Omaha, NE & Online
Aug. 27-28, 2024 Ins. Company Operations Institute Des Moines, IA & Online
Oct. 24-25, 2024 Ruble Graduate Seminar Des Moines, IA & Online
Nov. 19-20, 2024 Ruble Graduate Seminar Online



**Certified Professional Insurance Agent**

Jan. 9, 2024 Advanced: E&O Loss Control for Agencies
Feb. 6, 2024 CPIA 1: Position for Success
March 5, 2024 CPIA 2: Implement for Success
April 2, 2024 CPIA 3: Sustain Success
Aug. 6, 2024 Advanced: An Agents Guide to Understanding and Mitigating Cyber Exposures
Sep. 4, 2024 CPIA 1: Position for Success
Oct. 8, 2024 CPIA 2: Implement for Success
Nov. 5, 2024 CPIA 3: Sustain Success



**Certified Insurance Service Representative**

Jan. 24, 2024 Other Personal Lines Solutions
Feb. 8, 2024 Insuring Personal Auto Exposures
Feb. 27, 2024 Insuring Commercial Property
March 12, 2024 Commercial Casualty I
March 26, 2024 Agency Operations
April 10, 2024 Life & Health Essentials
April 23, 2024 Commercial Casualty II
May 1, 2024 William T. Hold Seminar Commercial
May 7, 2024 Insuring Personal Residential Property
June 11, 2024 Commercial Casualty I
June 24, 2024 Elements of Risk Management
July 25, 2024 Insuring Commercial Property
Aug. 7, 2024 Other Personal Lines Solutions
Aug. 20, 2024 Agency Operations
Sept. 17, 2024 Commercial Casualty II
Sept. 25, 2024 Insuring Personal Auto Exposures
Oct. 15, 2024 Insuring Personal Residential Property
Oct. 22, 2024 Insuring Commercial Property
Oct. 29, 2024 Elements of Risk Management
Nov. 14, 2024 Commercial Casualty II
Dec. 17, 2024 Insuring Personal Residential Property

**CISR - \$165**

**CPIA - \$165/Members or \$185/Non-Members**

**CIC - \$445 Ruble - \$450**